

Rocky Mountain Region 11

Balance Sheet

As of September 30, 2021

	<u>Sep 30, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
100 · MidFirst Checking	281,195.91
101 · MidFirst Savings	281,265.06
Total Checking/Savings	<u>562,460.97</u>
Total Current Assets	<u>562,460.97</u>
TOTAL ASSETS	<u><u>562,460.97</u></u>
LIABILITIES & EQUITY	
Equity	
30100 · Fund Bal - Operating Fund	10,000.00
30200 · Fund Bal - Campaign Contri Fund	399,905.99
32000 · Unrestricted Net Assets	115,524.32
Net Income	37,030.66
Total Equity	<u>562,460.97</u>
TOTAL LIABILITIES & EQUITY	<u><u>562,460.97</u></u>

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
January through September 2021

	1000 - Conference			
	Jan - Sep 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	127,124.00	126,516.00	608.00	100.5%
302 · Conf. Registration Income	58,507.55	48,000.00	10,507.55	121.9%
303 · Conf. Guest Reg. Income	2,550.32	1,500.00	1,050.32	170.0%
304 · Sponsor Income - Other	101,000.00	71,000.00	30,000.00	142.3%
307 · Interest Income	0.00			
Total Income	289,181.87	247,016.00	42,165.87	117.1%
Expense				
411 · Conf - Wed Recpt - Drinks	57,735.47	37,000.00	20,735.47	156.0%
415 · Conf - Thursday Breakfast	17,631.25	11,000.00	6,631.25	160.3%
416 · Conf - Thursday Break	11,163.30	1,600.00	9,563.30	697.7%
417 · Conf - Thursday Lunch	19,905.70	16,000.00	3,905.70	124.4%
422 · Conf - Friday Breakfast	17,631.25	11,000.00	6,631.25	160.3%
423 · Conf - Friday Break	11,273.15	1,600.00	9,673.15	704.6%
445 · Conf - Speaker Fees	846.97	10,500.00	-9,653.03	8.1%
450 · Conf - AV/Production	54,750.75	15,000.00	39,750.75	365.0%
455 · Conf - Credit Card Fees	4,973.94	650.00	4,323.94	765.2%
460 · Conf - Supplies	283.85	10,000.00	-9,716.15	2.8%
466 · Fun Night	27,642.76	31,000.00	-3,357.24	89.2%
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	23,947.93			
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	247,786.32	145,350.00	102,436.32	170.5%
Net Income	41,395.55	101,666.00	-60,270.45	40.7%

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
January through September 2021

	2000 - MidYear Meeting			% of Budget
	Jan - Sep 21	Budget	\$ Over Budget	
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00	2,500.00	-2,500.00	0.0%
605 · NAR Convention - Reception	0.00	30,000.00	-30,000.00	0.0%
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	0.00			
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	0.00	32,500.00	-32,500.00	0.0%
Net Income	0.00	-32,500.00	32,500.00	0.0%

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
 January through September 2021

	3000 - NAR Convention			
	Jan - Sep 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00	0.00	0.00	0.0%
605 · NAR Convention - Reception	0.00	0.00	0.00	0.0%
607 · NAR Convention - RVP Gift	0.00	0.00	0.00	0.0%
710 · Miscellaneous	0.00	0.00	0.00	0.0%
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	0.00	0.00	0.00	0.0%
Net Income	0.00	0.00	0.00	0.0%

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
January through September 2021

5000 - Miscellaneous

	Jan - Sep 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	511.11			
Total Income	511.11			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	3,600.00	3,000.00	600.00	120.0%
715 · Travel - RVP	0.00			
720 · Travel - NAR Meetings - Staff	0.00			
Total Expense	3,600.00	3,000.00	600.00	120.0%
Net Income	-3,088.89	-3,000.00	-88.89	103.0%

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
 January through September 2021

	6000 - Travel			
	Jan - Sep 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	0.00			
302 · Conf. Registration Income	0.00			
303 · Conf. Guest Reg. Income	0.00			
304 · Sponsor Income - Other	0.00			
307 · Interest Income	0.00			
Total Income	0.00			
Expense				
411 · Conf - Wed Recpt - Drinks	0.00			
415 · Conf - Thursday Breakfast	0.00			
416 · Conf - Thursday Break	0.00			
417 · Conf - Thursday Lunch	0.00			
422 · Conf - Friday Breakfast	0.00			
423 · Conf - Friday Break	0.00			
445 · Conf - Speaker Fees	0.00			
450 · Conf - AV/Production	0.00			
455 · Conf - Credit Card Fees	0.00			
460 · Conf - Supplies	0.00			
466 · Fun Night	0.00			
506 · MidYear Meeting Caucus Supplies	0.00			
605 · NAR Convention - Reception	0.00			
607 · NAR Convention - RVP Gift	0.00			
710 · Miscellaneous	0.00			
715 · Travel - RVP	1,276.00	10,000.00	-8,724.00	12.8%
720 · Travel - NAR Meetings - Staff	0.00	10,000.00	-10,000.00	0.0%
Total Expense	1,276.00	20,000.00	-18,724.00	6.4%
Net Income	-1,276.00	-20,000.00	18,724.00	6.4%

Rocky Mountain Region 11
Profit & Loss Budget vs. Actual
 January through September 2021

	TOTAL			
	Jan - Sep 21	Budget	\$ Over Budget	% of Budget
Income				
301 · Dues Income	127,124.00	126,516.00	608.00	100.5%
302 · Conf. Registration Income	58,507.55	48,000.00	10,507.55	121.9%
303 · Conf. Guest Reg. Income	2,550.32	1,500.00	1,050.32	170.0%
304 · Sponsor Income - Other	101,000.00	71,000.00	30,000.00	142.3%
307 · Interest Income	511.11	0.00	511.11	100.0%
Total Income	289,692.98	247,016.00	42,676.98	117.3%
Expense				
411 · Conf - Wed Recpt - Drinks	57,735.47	37,000.00	20,735.47	156.0%
415 · Conf - Thursday Breakfast	17,631.25	11,000.00	6,631.25	160.3%
416 · Conf - Thursday Break	11,163.30	1,600.00	9,563.30	697.7%
417 · Conf - Thursday Lunch	19,905.70	16,000.00	3,905.70	124.4%
422 · Conf - Friday Breakfast	17,631.25	11,000.00	6,631.25	160.3%
423 · Conf - Friday Break	11,273.15	1,600.00	9,673.15	704.6%
445 · Conf - Speaker Fees	846.97	10,500.00	-9,653.03	8.1%
450 · Conf - AV/Production	54,750.75	15,000.00	39,750.75	365.0%
455 · Conf - Credit Card Fees	4,973.94	650.00	4,323.94	765.2%
460 · Conf - Supplies	283.85	10,000.00	-9,716.15	2.8%
466 · Fun Night	27,642.76	31,000.00	-3,357.24	89.2%
506 · MidYear Meeting Caucus Supplies	0.00	2,500.00	-2,500.00	0.0%
605 · NAR Convention - Reception	0.00	30,000.00	-30,000.00	0.0%
607 · NAR Convention - RVP Gift	0.00	0.00	0.00	0.0%
710 · Miscellaneous	27,547.93	3,000.00	24,547.93	918.3%
715 · Travel - RVP	1,276.00	10,000.00	-8,724.00	12.8%
720 · Travel - NAR Meetings - Staff	0.00	10,000.00	-10,000.00	0.0%
Total Expense	252,662.32	200,850.00	51,812.32	125.8%
Net Income	37,030.66	46,166.00	-9,135.34	80.2%