

National Association of REALTORS®
2021 REALTORS® Conference I San Diego, CA
Region 11 Regional Caucus I AZ, CO, NV, NM, UT, WY
Sunday, November 14 I 4:30 – 6:30 pm
San Diego Convention Center

Scott Matthias - Regional Vice President

MEETING MINUTES

- I. **Call To Order**- Scott Matthias, Regional Vice President, Region XI. Welcome and recognition of each state.
- II. **Invocation** - Connie Hettinga, New Mexico
- III. **Pledge of Allegiance** - Jack Woodcock, Nevada
- IV. **Special Tribute to Daniel William Vigil - 2021 New Mexico President** and remembering all the others who have passed this year
- V. **Introduction of the NAR Executive Outreach Team Members** - Susan Welter, VP, Creative & Content Strategy & Tyler Thompson, VP, Second Century Ventures & Reach
- VI. **State Updates** (3 minutes each)
 - **Arizona** - Jan Leighton – recognition of Leadership: Mary Roberts (immediate past president), Gary Nelson (president elect), Eric Gibbs (first VP), Shelly Strasky (Treasurer), Cindy Ready (Treasurer-elect), Michelle Lind (CEO). Recognition of candidate Craig Sanford and reception tonight. Legislative Committee looked at 1774 Bills this year. We took position on 80 Bills with 100% success rate. Realtor specialty license plate to support affordable housing efforts. Held a major investor, Gala. Created an add communicating why REALTORS® are important for the consumer. Started the REALTOR Alexa Flash Briefing to give REALTORS® updates. Added a popular top chat popup feature to our website. Our Leadership is constantly interviewed by the media on real estate issues. We have updated forms. We are working on a solar lease addendum. Our pro-standards have seen record high fillings with 25 arbitration requests and 173 ethics complaints. We are offering many virtual classes. Thank you, Scott, for being a great RVP
 - **Colorado** - Robert Walkowicz – recognition of Leadership- Matthew Hintermeister (2022 Chair) Janene Johnson (Immediate Past Chair) Mary Ann Hinrichsen (Treasurer) David Barber (Appointed Past Chair) Tyrone Adams (CEO) and voted Denver's best CEO. We passed many Bills in the "Century of Opportunity" bills this year. Bills passed - Fiscal Literacy for High School students, common sense information will be collected from the Division of Housing needs of the state, incentivized best practices for affordable housing and a credit building program for lenders. CAR celebrated 100 Years at the Broadmoor. NAR's Good Neighbor Award recipient Bob Bell. We have a PAG which includes state leadership working together as an outreach to Local Boards. We are also continuing with private property rights.
 - **Nevada** - Brad Spires – We had in 2000, started a Leadership Academy with younger grads. Please look into joining. Executive team: Chris Bishop, Doug McIntyre, Tom Blanchard, Trevor Smith, Marcella Syme. Nevada Legislature had Landlord Tenant Bills but were thankfully defeated successfully. One reason is that we have REALTORS® who have run for office. We now have two PACs: REALTOR® Champion PAC (members who run for office) and the REALTOR® Industry PAC (Industry related partners)
 - **New Mexico** - Damon Maddox (incoming president elect) – Recognition of Leadership: Hubert Hill (First VP) James Russ (Immediate Past President) Steve Anaya (CEO) Cathy Colvin and Baro Shalizi (NAR Directors) and all board presidents present. Leadership Program-growth and involvement graduates 13 people. Turning it into a yearly offering. We just adopted out new 3-year member centric strategic plan. Our Legislative Year went well. We are on target for our president's circle. We held our first free legal update via Zoom with 800 attendees.
 - **Utah** - Randy Day – Recognition of Leadership in attendance- Kenny Parcell (NAR First VP) Russ Booth (past president of NAR) Al Mansel (past president) Jed Nelson (president elect) Scott Robinson (Treasurer) Adam Kirkham (VP) Dave Robinson (Immediate past chair) Chris Kyler (CEO). We've had Legislative victories and the pulse on what is happening. Passed a bill to make it easier for REALTORS® to have internal ADUs (accessible dwelling units) Passed another affordable housing Bill. Passed a Bill

for lenders to remove discriminatory language from old CCNRs. We have navigated a historic, successful housing market. We provided members with the tools and new forms they needed to adapt and be successful. We launched a new website with the Legal Hotline library. We had a lot of campaign successes and fundraising goals reached.

- **Wyoming - Duncan Bonine (for Max Minnick)** recognition of Leadership: Lisa Murky (immediate past president), Scott Richards (president-elect), Buck Wilson (incoming VP Treasurer) Annette Wedgewood (Ethics Instructor-Pro Standards Chair) Angela Wilson (Southwest District VP) Laurie Urbigit (GA Director) Shelly Duncan (Past President and State Rep) Devon Veihman (Past President & NAR Director). We accomplished forms contract re-write after several years. We recently provided both Forms Simplicity and Zip Forms to members. WY made a 10k contribution to the REALTOR® Relief Foundation.

VII. **NAR Candidate Remarks** (2 minutes each)

- Daryl Braham (ND), NAR Candidate for 2023 First Vice President
Campaign video will be displayed
- Greg Hrabcak (OH), NAR Candidate for 2023-2024 Treasurer
Jim Helsel (PA) on behalf of Greg
- Craig Sanford (AZ), NAR Candidate for 2023-2024 Treasurer
Michael About (CO) on behalf of Craig
- Kevin Sears (MA), NAR Candidate for 2023 First Vice President
Cathy Colvin (NM) on behalf of Kevin

VIII. **RMR 11 Policies & Procedures, Campaign Fund Limit Increase** - Laurie Urbigit, Vice Chair Strategy. Motion to approve noticed motion from the Strategy Committee to Increase Campaign Funds. 300k increase for a contested race and 150k for an uncontested race. (see verbiage). **MOTION APPROVED**

Motion to amend Section 2 of the Policies and Bylaws – The Custodian of the Finances are held in Arizona. Region 11 members will decide whether or not the current state will continue to be the custodian or whether or not it will transfer to another state in the Region. Recommendation from the Strategy Committee is that we keep AZ as the custodian. **MOTION APPROVED**

IX. **2022 Region 11 Budget/ 2022 Region 11 Conference** - Rick Southwick, 2022 Region 11 VicePresident – Introduction and thank you to past RVPs. Presentation of thank-you gift to Scott Matthias. Next Year's budget summary (attached). Next year we will combine our regional conference with Craig Sanford's event. Region 11 Conference March 7th-8th in Salt Lake City. Motion to approve 2022 budget. **MOTION APPROVED**

X. **NAR Governance PAG Presentation**, Barbara Betts (CA), Eric Gibbs (AZ), Jeff Hebb (10 minutes) See recommendations and discussion on the HUB. The PAG recommendations benefit the entire membership. The elimination of the delegate body and transferring its authority to the new Board of Directors. The PAG believes there are better and more meaningful and impactful ways to have the members voices and votes heard and be better integrated into NAR's decision-making process. The concentration of power as is, diminishes the voices of local associations and was never intended to when it was established back in the 1920's. The new board's composition better represents the committees and local bodies. The Regional VP position would also be enhanced. There have been some seats added to the smaller boards and changes made to the executive committee and DSA recipients. Logistically the meetings will change under NAR's direction as well.

XI. **REALTOR® Relief Foundation** - Shanta Patton, RFF Director (5 minutes) – REALTOR® Relief Foundation – We were founded after the 9/11 Terrorist Attacks and raised over 8.5 million for families who need rent and mortgage help. Since then, we continue to help people. Every dollar that is donated goes out to helping people. NAR covers all admin costs. We now have raised 8.5 million again as our goal.

XII. **New Business:** Dave Tina – RPAC report for Region 11 (from Keith Lyman) and recognition of all RPAC members present. Our Region's participation is 33%.

XIII. **Adjournment** - 5:53 pm

**Rocky Mountain Region XI
2022 Operating Budget**

Revenues:

Region XI Dues - Operations	133,600.00
Region XI Conference Fees	30,000.00
Appropriated Operating Fund Reserves	<u>38,275.00</u>
Total Revenues	201,875.00

Expenses:

Region XI Conference	120,375.00
NAR Annual Reception	46,000.00
Region XI Admin	<u>35,500.00</u>
Total Expenses:	<u>201,875.00</u>
Net Income	<hr/>

**Rocky Mountain Region XI
2022 Campaign Fund**

Revenues:

Appropriated Campaign Fund Reserves	<u>43,000.00</u>
Total Revenues	43,000.00

Expenses:

NAR Midyear Reception	<u>43,000.00</u>
Total Expenses:	<u>43,000.00</u>
Net Income	<hr/>