



**2015 ROCKY MOUNTAIN REGION & CONFERENCE BUDGET**

**AS OF 8-31-2015**

<b>Conference Income</b>		Budget	YTD Actual	YTD Variance
Registration - E.B. x 45	45 x \$150	\$ 6,750.00	\$ 5,850.00	(900.00)
Registration - Full 135 + Cancel Fees	135 x \$175	\$ 23,625.00	\$ 16,047.00	(7,578.00)
Registration - Guest 35	35 x \$125	\$ 4,375.00	\$ 1,375.00	(3,000.00)
Registration Day 1 only	10 x \$125	\$ 1,250.00	\$ 750.00	(500.00)
Registration Day 2 only	5 x \$75	\$ 375.00	\$ -	(375.00)
Event Income-Golf		\$ -	\$ 1,632.00	1,632.00
Lunch Only	20 x \$40	\$ 800.00	\$ 180.00	(620.00)
Sponsorships		\$ 45,000.00	\$ 48,500.00	3,500.00
<b>TOTAL INCOME</b>		<b>\$ 82,175.00</b>	<b>\$ 74,334.00</b>	<b>(7,841.00)</b>
<b>Conference Expenses</b>				
Sponsors Expense		\$ 2,500.00	\$ -	(2,500.00)
AV Equipment		\$ 5,000.00	\$ 6,319.41	1,319.41
Credit Card and Bank Fees		\$ 2,000.00	\$ 1,539.07	(460.93)
Food/ Beverage/Tax/Gratuity		\$ 30,000.00	\$ 34,534.16	4,534.16
A. Three Breaks	12,000.00			
B. Breakfast (2 days)	8,000.00			
C. Lunch (2 days)	10,000.00			
Copy/Printing/Supplies/Misc		\$ 3,000.00	\$ 2,314.56	(685.44)
Flowers/Linens/Decorations		\$ 2,925.00	\$ 1,266.47	(1,658.53)
Music/Entertainment		\$ 1,000.00	\$ 375.00	(625.00)
Event - Golf		\$ -	\$ 1,445.00	1,445.00
President's and EO's Dinner	25 x \$150	\$ 3,750.00	\$ 2,791.38	(958.62)
Reception (Hors d'oeuvres/ drinks)		\$ 25,000.00	\$ 18,701.30	(6,298.70)
A. 2014 RPAC Major Investors				
B. All (all other attendees)				
Staff Travel		\$ 2,500.00	\$ 2,125.96	(374.04)
Speakers (Travel/Lodging)		\$ 4,000.00	\$ 1,871.61	(2,128.39)
Website		\$ 1,000.00	\$ 599.00	(401.00)
<b>TOTAL EXPENSES</b>		<b>\$ 81,675.00</b>	<b>\$ 73,283.92</b>	<b>(8,391.08)</b>
<b>Conference Net YTD</b>		<b>\$ 500.00</b>	<b>\$ 1,050.08</b>	<b>\$ 550.08</b>

**2015 ROCKY MOUNTAIN REGION BUDGET**

<b>Region Income</b>		Budget	YTD Actual	YTD Variance
2015 Dues - (approx 94,000 members)	94,000 x \$.80	\$ 75,200.00	\$ 77,203.50	2,003.50
Conference Income (above)		\$ 82,175.00	\$ 74,334.00	(7,841.00)
<b>TOTAL REGION INCOME</b>		<b>\$ 157,375.00</b>	<b>\$ 151,537.50</b>	<b>(5,837.50)</b>
<b>Region Expenses</b>				
Copies/Postage/Supplies/Badges		\$ 3,000.00	\$ 2,143.96	(856.04)
Gifts		\$ 2,000.00	\$ 1,265.98	(734.02)
Leadership Meetings/ Hospitality		\$ 7,500.00	\$ 1,592.86	(5,907.14)
NAR Annual Meeting Reception		\$ 25,000.00	\$ -	(25,000.00)
NAR RPC (midyear) Reception		\$ 25,000.00	\$ 24,563.60	(436.40)
Newsletters		\$ 1,000.00	\$ 693.20	(306.80)
Staff and RVP Travel Allotment		\$ 5,000.00	\$ 62.80	(4,937.20)
Conference Expenses (above)		\$ 81,675.00	\$ 73,283.92	(8,391.08)
<b>TOTAL REGION EXPENSES</b>		<b>\$ 150,175.00</b>	<b>\$ 103,606.32</b>	<b>(46,568.68)</b>
Sub Total Region Operations Profit or (Loss)		\$ 7,200.00	\$ 47,931.18	40,731.18
Cash Forward from 2014		\$ -	\$ 36,340.37	36,340.37
<b>Total Region Operations Profit or (Loss)</b>		<b>\$ 7,200.00</b>	<b>\$ 84,271.55</b>	<b>77,071.55</b>

**Reserves: (includes interest)**  
**Candidate Reserve Fund**

**220,421.15**

<b>Operating Reserve Fund</b>	<b>100,645.20</b>
<b>TOTAL RESERVES</b>	<b>321,066.35</b>